



## Program structure

The **KUSOM MPhil in Management**, a research-based Master degree program, is an **intensive full time study program** spread over **six terms of 14 weeks each**. Students are required to take a minimum of 36 credit hours courses that include core courses, concentrations, and electives along with an independent empirical dissertation.

<b>Core Courses - 16 credits</b>
Statistics for Research I [2] Statistics for Research II [2] Econometrics [2] Advanced Research Methodology [4] Advanced Managerial Economics [3] Qualitative Research Methods [3]
<b>Elective Courses - 2 credits</b>
Business Policy and Environment [2] Business Economics in a Global Economy [2] Negotiation [2] Operations Research [2] Qualitative Research Methods [2] Systems Thinking and Modeling for Management [2] Knowledge Management [2] Case Methods in Research [2] International Business [2] Energy Economics [2] Environmental Economics [2] Business Analysis [2]
<b>Finance Specialization - 10 credits</b>
Research Seminar in Finance [4] Mathematical methods in Finance [3] Advanced Finance Theory [3] Investment Analysis and Portfolio Management [3] Advanced International Finance [3] Financial Derivatives [3] Fixed Income Analysis [3] Advanced Topics in Finance [3] Directed Reading in Finance[3]
<b>General Management Specialization - 10 credits</b>
Research Seminar in Management [4] Organization Theory [3] Leadership Theory and Practices [3] Organizational Development and Change [3] Organization and People [3] Human Resources Strategies [3] Advanced Topics in Management [3] Directed Reading in Management[3]
<b>Marketing Specialization – 10 credits</b>
Advanced Consumer Behavior [3] Strategic Marketing [3] International Marketing [3] Research Seminar in Marketing [4] Directed Readings [3]
<b>Master Thesis –8 credits</b>
<b>Total Credit Load – 38 credits</b>

## More about the program management...

The program is delivered as follows:

Fall Term:	September —January
Spring Term:	February—May
Summer Term:	June—September

The medium of instruction is English.

## Faculty

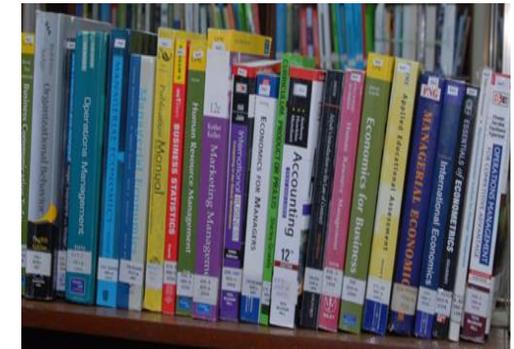
Prof. Devi Bedari  
Prof. Mahendra Shrestha  
Prof Binod K Shrestha  
Prof Basu Uprety  
Prof Kewal K Badani  
Prof Bikash R Satyal  
Prof. Manjula Nagarajan  
Prof. Anita Goyal  
Dr Bal Chandra Luitel  
Dr Biswo Poudel  
Dr Amina Singh  
Dr Shijin S.  
Asst Prof Arjun K Shrestha

## For more information...

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## Master of Philosophy (MPhil) in Management

*A program that blends advanced management knowledge and research skills*



## *A program that blends advanced management knowledge and research skills*

Management knowledge and its application to address opportunities and challenges facing our organizations might as well determine our competitiveness in the present globalized market. Management research builds and enhances knowledge capital that enriches the practice and profession of management making it possible for individuals and organizations to deliver results in the best possible way. This is how management has contributed to the development of organizations and societies in the developed world.

Research as a critical input for knowledge generation and application is not a widely practiced function in our society. This is more so in management. Intuition more than empirically validated knowledge often dictates management decisions and practices in our organizations. Similarly, academic side of management is also not nourished and enriched by rigorous research, developing and disseminating valid knowledge robustly applicable to our situations and productively able to show and suggest better ways of managing in our context.

This situation needs to be corrected. One way of doing it is to prepare managerial professionals with high quality research and analytical skills to work in academic, business, government, and non-governmental organizations. There is also a need for promoting the tradition of research in management for its professionalization and high value addition.

Kathmandu University School of Management (KUSOM) aims to address these needs through its Master of Philosophy (MPhil) in Management program. MPhil in Management is a research degree program that offers a student with substantial grounding in state-of-the-art academic knowledge in management with advanced research skills.

### Program Features

- *Enhances competitive edge in conceptual and analytical skills for advanced career in academics or other professions;*
- *Develops research capability for improving knowledge, practice and profession; and*
- *Builds a foundation for pursuing the Doctoral degree*

### You need this program...

- If you are a management teacher, trainer, researcher, or a consultant;
- If you are a practicing manager seeking to gain advanced knowledge;
- If you are a management graduate wishing to pursue the doctoral degree.

### What are the benefits of this program?

- You can enhance your competitive edge in conceptual and analytical skills for advanced career in academic or other analytical professions in management;
- You can develop research capability in management disciplines for improving management knowledge, practice, and profession; and
- You can build a foundation for pursuing the doctoral degree in Management.

### Where can you place yourself after this?

- Universities
- Research institutions
- Policy analysis and formulation agencies
- Consulting firms
- Development organizations
- International agencies

### What is the admission process?

Annual admission procedures take place in July-August for the Fall Term. Upon submission of the completed application form with necessary documents and the payment of test fee, the Admission Committee administers the admission process.

### Who is eligible for admission?

You can apply for admission if you have

- A Master's degree in management- related disciplines (including business management, general management, development management and other functional, sectoral or policy management fields); master's degree in engineering, physics, mathematics, statistics and economics-related disciplines; or master's degree in selected social sciences disciplines from the universities recognized by Kathmandu University;\*
- Minimum CGPA of 3.25 on a scale of 4.0 or 60 percent in the Master degree;
- Strong quantitative background in graduate and undergraduate level; research aptitude and commitment.

\*Selected candidates from non-management backgrounds may require to take some pre-requisite graduate level courses as specified by the School prior to or concurrent with the prescribed MPhil courses.

Your selection is based on: scores on the KUSOM Graduate Management Admission Test (verbal comprehension, numerical aptitude, and critical reasoning as well as proficiency in English language), written English test, personal interview, and merit of academic attainments. **Applicants with research aptitude and commitment will be selected.**